

BID TABULATION SHEET													
BID NUMBER: 05ITB43777YB						OPENING: 05/24/05				PAGE 1 OF 1			
BID DESCRIPTION: IP BASED VIDEO CONF													
DEPARTMENT: INFORMATION TECHNOLOGY													
DESCRIPTION OF PRODUCTS OR SERVICES DESIRED	1. VENDOR NAME		2. VENDOR NAME		3. VENDOR NAME		4. VENDOR NAME		5. VENDOR NAME		PC #:		
	SOUTHERN BUSINESS		DATA VOICE INC.		FULTON COMMUNICATIONS								
	VENDOR CODE		VENDOR CODE		VENDOR CODE		VENDOR CODE		VENDOR CODE				
	ADDRESS:		ADDRESS:		ADDRESS:		ADDRESS:		ADDRESS:		NON RESPONSIVE VENDORS AND OTHER INFORMATION NO BID		
	3170 REPS MILLER RD, SUITE 180 NORCROSS, GA. 30071		5201 BROOK HOLLOW PKWY NORCROSS, GA 30071		3146 REP MILLER ROAD ATLANTA, GA 30071								
	TELEPHONE: 770-449-4088		TELEPHONE: 770-446-1779		TELEPHONE: 770-446-3100		TELEPHONE:		TELEPHONE:				
CONTACT: JIM SHUMAN		CONTACT: S DOUGHLAS KING		CONTACT: STACEY MARSHALL		CONTACT:		CONTACT:					
IP BASED VIDEO CONFERENCING SYS PRICE SUMMARY													
	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	QTY	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	QTY	UNIT PRICE	TOTAL	CDW-G
1. VIDEO IP STATION		\$1,315.00	\$1,579.00	\$31,580.00			\$15,435.00						UTG
2. VIDEO IP HARDENED		\$8,000.00	\$1,4955.00	\$14,955.00			\$9,141.00						
3. MCUBRIDGE HARDWARE/SOFTWARE COST		\$11,000.00		\$6,897.00			\$9,702.00						
4. GATEKEEPER HARDWARE/SOFTWARE COSTS		\$5,500.00		\$7,260.00			\$52,673.00						
5. INSTALLATION, TRAINING		\$5,000.00		\$3,800.00			\$14,390.00						
6. MAINTENANCE COSTS		\$7,775.00		\$1,200.00			2ND YEAR \$9,390.00						
7. TOTAL PRICE		\$66,245.00		\$65,692.00			\$104,341.00						
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GRAND TOTAL:													
BIDS MAILED: 68 NO RESPONSE: ASSISTANT PURCHASING AGENT: BRIAN RICHMOND DATE RECEIVED: 5/24/2005													
BIDS RECEIVED: 3 NO-BIDS: 2 CHIEF ASSISTANT: DATE COMPLETED: 5/24/2005													
DEPT. AUTHORIZATION: COMPLETE BY: DARLENE MCCRARY													